

## Catholic Health Partners surveys pharmacists, physicians and nurses and Lexicomp<sup>®</sup> comes out on top as preferred drug information provider

Catholic Health Partners (CHP), one of the largest non-profit health systems in the United States and the largest health system in Ohio, recently made the switch to Lexicomp.

In May 2011, CHP's 31 hospitals and over 5,000 staffed beds replaced their previous drug information provider with Lexicomp, implementing a seamless system-wide resource accessible within their health information system and on mobile devices of all CHP clinicians.

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*Alan Mutnick,  
Corporate Director of Clinical Services for CHP*

### **80% of pharmacists, physicians and nurses favored Lexicomp over their current drug information provider**

The key reasons CHP made the switch to Lexicomp included easy access to a site-wide mobile subscription, integration capabilities within the Epic Inpatient Clinical System, and overall comparability to their existing drug information provider. However, the reasons for the switch went beyond specific product requirements.

During the evaluation period, Alan Mutnick, Corporate Director, Clinical Services at CHP, surveyed over 100 pharmacists, physicians and nurses and 80% responded in overwhelming favor of Lexicomp. "The survey consisted of 10 rather pointed questions about how Lexicomp compared to our current provider," Mutnick explained. "The results were clear. Lexicomp was by far the preferred choice of our pharmacists, physicians and nurses alike. The Lexicomp solution surpassed our existing provider, and there were also significant cost savings without a compromise in value."

Lexicomp continued to stand out from the competition when Steven Kerscher, Lexicomp's Vice President and General Manager, joined his sales team on a call to further demonstrate Lexicomp's commitment to provide CHP with exceptional service and a superior product. "I was really impressed," commented Mutnick, "It was a testament to the kind of company Lexicomp is that the General Manager took the time to discuss my needs and answer my questions with honesty and professionalism."

### **Site-wide mobile access paves way for increased efficiency and exceptional patient care**

Mobile access to Lexicomp's comprehensive drug information gives all clinicians at CHP the ability to quickly and conveniently access Lexicomp on the go and wherever access is needed. Lexicomp's content, stored on mobile devices, provides uninterrupted access to drug information and has proven to be far more user-friendly than CHP's previous provider.

"Based on feedback from our clinicians, I knew that our previous provider's mobile solution was difficult to manage and update," Mutnick stated. "Time is absolutely critical for our clinicians and we couldn't afford time consuming software updates. We needed a mobile solution that was system-wide and easy to use. We have been able to rely on Lexicomp's mobile software to provide fast access to the information we need to positively affect patient care," he added.

### **Integration capabilities critical to patient safety**

System-wide online access to Lexicomp is facilitated by its unique relationship with Epic by allowing access to Lexicomp's comprehensive drug reference content within a patient's medical record with just one click. CHP also

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has direct access to Lexicomp's patient education leaflets, which the hospital system accessed more than 10,000 times as of October, 2011. Available in 19 languages, these leaflets can be personalized, printed and stored in a patient's record.

"We do not want our healthcare workers leaving the computerized system in order to access various databases," Mutnick explained. "Integration is critical in our ongoing effort to reduce the risk of avoidable mistakes and increase patient care. Lexicomp's patient education leaflets have allowed CHP to not only improve but ensure the safety of our patients."

#### **Superior customer service and training support provides seamless transition to Lexicomp**

Switching concerns are always prevalent when evaluating a new provider, but Lexicomp's easy-to-use interface, superior customer service and training support made the switch both seamless and painless. During CHP's first live month with Lexicomp® Online™, usage statistics were incredibly high.

"System-wide training played a huge role in the high usage," Mutnick commented. "The Lexicomp team did an excellent job covering all hospitals to ensure the appropriate education was in place. They executed an aggressive training schedule throughout all of our hospitals and I am confident all CHP clinicians have had every opportunity they need to quickly and efficiently learn the Lexicomp product," said Mutnick.

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#### **About Catholic Health Partners**

CHP is the largest health system in Ohio and one of the largest nonprofit health systems in the US. CHP is one of the top health systems in the nation for quality and efficiency as rated by Thomson Reuters. With \$5.59 billion in assets, CHP employs more than 37,000 associates in more than 100 organizations, including 31 hospitals which serve the health needs of people in Ohio, Tennessee, Kentucky and contiguous states. True to its mission, in 2010 CHP provided more than \$365 million, or 8.5 percent of total expenses, in targeted community benefit. Our hospitals operate as Mercy Health Partners, Humility of Mary Health Partners, St. Rita's Health Partners and Community Mercy Health Partners. For more information about CHP, please visit [www.health-partners.org](http://www.health-partners.org).

#### **About Lexicomp**

Lexicomp is part of Wolters Kluwer Health, a leading global provider of information, business intelligence and point-of-care solutions for the healthcare industry. Wolters Kluwer Health is part of Wolters Kluwer, a market-leading global information services company with 2010 annual revenues of €3.6 billion (\$4.7 billion).

Pharmacists, physicians, nurses and dentists worldwide depend on Lexicomp's comprehensive, point-of-care information to enhance medication safety, improve patient outcomes and increase efficiency. Lexicomp's trusted drug information is accessible online, on the latest Smartphone/PDA/tablet devices and through integration with health information systems. An extensive library of print titles is also available.

To learn more about Lexicomp's drug information solutions, call 800-837-5394, (330) 650-6506 or visit [www.lexi.com](http://www.lexi.com).

